

# Development Director

## Overview

We are looking for a Development Director who can lead and grow our Legacy Partner program. Our Legacy Partners enable our 100% model by covering all of our administrative and operational costs. Our Development Director will manage our current partners and work enthusiastically to build relationships with individuals, churches and business to broaden our Legacy Partner base. As Global Support Mission grows they will hire and lead a team to manage the continued growth of our financial base.

## Duties & Responsibilities

- Lead and manage our Legacy Partner program
- Develop systems to track and maintain our growing partner base.
- Create special events to attract and build relationships with large donors.
- Create development processes and procedures that can be used to build a successful development team.
- Eventually hire and oversee a development team.

## Personal Attributes

- You have an entrepreneurial spirit.
- You love to take vision and turn it into reality.
- You are self motivated and goal oriented.
- You are one of the most persistent and determined people you know.
- The word "no" doesn't scare you.
- You are an exceptional leader and have the success to prove it.
- You love working with people.
- You are not intimidated by high profile individuals.
- You are a proficient networker.
- You are exceptional at cultivating longterm relationships with donors.
- You understand and practice generous giving.
- You love to travel and are just as productive and organized on the road as you are at the office.
- You are passionate about ending extreme poverty by supporting local leaders.

## Requirements

- Must have a Bachelors Degree. MBA is a plus.
- Has worked at least four years as a fundraiser or equivalent experience in business or finance.
- Have experience procuring six figure donations or equivalent business deals.
- Have led and developed successful teams.
- Well networked in the corporate world.

# Application Instructions

## **Please include the following:**

- 1) Cover Letter
- 2) Resume(education, work/volunteer experience)
- 3) Names and Contacts of three References
- 4) Names and Contacts of recent employers
- 5) Answers to written questions

## **Please answer the following questions:**

Our Purpose at Global Support Mission is to see a movement of compassion wipe out hunger, disease and extreme poverty. We feel that the most effective way to see poverty eradicated is to train, equip and resource local leaders who are working to end extreme poverty in their own communities.

- 1) In one paragraph please respond to our purpose and philosophy.
- 2) Explain why you would be a good fit for this particular position.
- 3) Tell us a bit about yourself. (strengths, weaknesses, talents, interests, hobbies, etc)

Please attach and email these documents to: **info@globalsupportmission.com**

You can also mail them to:

Global Support Mission  
305 Lutie St.  
Nashville, TN 37210

\*If you have any additional questions please contact us at **info@globalsupportmission.com**